



GROUP PROFIT AND LOSS

(billion rupiah)	2017	2018	Q3 18 YTD*	Q3 19 YTD*
Revenue	12,917	13,404	10,463	10,031
Profit Attributable to Shareholders	475	560	407	433
EBITDA	886	1,009	731	803
Financial Ratios				
Average ROE Attributable to Shareholders	16.0%	16.8%	16.5%	15.6%
Average ROA	9.1%	9.7%	9.5%	9.5%
EPS (Rp)	85	100	73	78
Dividend per Share				
Interim (Rp)	5.0	8.0	-	-
Final (Rp)	20.0	22.0	-	-

\* Unaudited

GROUP FINANCIAL POSTION

(billion rupiah)	2017	2018	Q3 18 YTD*	Q3 19 YTD*
Current Assets	2,262	2,381	2,418	2,426
Fixed Assets - Net	2,109	2,321	2,275	2,321
Total Assets	5,465	6,036	5,976	6,171
Current Liabilities	1,608	1,642	1,731	1,555
Non-Current Liabilities	719	839	801	757
Equity Attributable to Shareholders	3,128	3,545	3,434	3,847

\* Unaudited

Operational Office

Jl. Raya Pasar Minggu No.7  
Jakarta 12740 Indonesia  
Tel. (62 21) 794 4788  
Fax. (62 21) 799 5621

Hotline (62 21) 798 7070  
SMS (62) 8189 88627

info@tunasgroup.com  
www.tunasgroup.com

About The Group

1967

Established by Anton Setiawan in Jakarta.

1967-1974

Importer & Retailer of Fiat, Holden & Mercedes Benz, Peugeot & Honda motorcycles.

1974

Authorised dealer for Toyota, Daihatsu, BMW, Peugeot & Honda motorcycles.

1985

Tunas Finance established.

1995

PT Tunas Ridean listed on JSX with Jardine Motors (held by Jardine Cycle & Carriage taking a 25% stake).

1999

Tunas Rental established.

2001 & 2003

Awarded Best Listed Company in Trade Sector by Investor Magazine.

2004

Awarded National Best Toyota Dealer for Customer Satisfaction.

2005

- Awarded Toyota Best Mechanic, Best Branch Manager & Best After Sales Service for Customer Satisfaction in Indonesia.

2006

- Awarded 1<sup>st</sup> and 3<sup>rd</sup> Best Daihatsu Mechanic.

- Anton Setiawan awarded Ernst & Young Entrepreneurship Lifetime Achievement Award.

2007

- Awarded Best Sales & After Sales categories by BMW, Toyota & Daihatsu.

- Tunas Finance awarded Golden Award for Services Quality by Marketing Magazine and Carre.

2008

- Awarded Best Listed Company in Trade Sector by Investor Magazine for the 3<sup>rd</sup> time.

- Awarded Best Sales & After Sales categories by Toyota & Daihatsu.

- Tunas Finance awarded 1<sup>st</sup> Best Multifinance Company 2008 by Investor Magazine in the Rp 2-4 trillion assets category.

- Tunas Rent achieved ISO 9001:2000 certification.

2009

- Sold 51% interest of PT Mandiri Tunas Finance (previously PT Tunas Financindo Sarana) to PT Bank Mandiri (Persero) Tbk.

- Ranked 1<sup>st</sup> among The Best Public Companies Based on RWA<sup>tm</sup> (Relative Wealth Added) for Retailing category by SWA Magazine.

- Awarded Best Small-Cap in Asia's Best Companies Poll by Finance Asia Magazine.

- Awarded Best Sales & After Sales categories by BMW, Toyota and Daihatsu.

- Tunas Toyota awarded 1<sup>st</sup> Best Mechanic General Repair 2009 by Auto2000.

2010

- Named in SWA 100: Indonesia Best Public Companies 2010. based on WAI<sup>tm</sup> (Wealth Added Index) by Stern Stewart & Co by SWA Magazine.

- Named 60<sup>th</sup> Biggest Company and 40<sup>th</sup> Fastest-Growing Company in Indonesia by Fortune Indonesia Magazine.

- Awarded Best Sales & After Sales categories by Toyota Daihatsu, BMW and Honda Motorcycle.

2011

- Won national awards in Sales and After Sales categories from Toyota, Daihatsu and Honda Motorcycle.

- Numerous industry awards follow annually.

2012

Acquired PT Rahardja Ekalancar (Isuzu Dealer).

2013

- Tunas Daihatsu won national Best Dealer Outlet award for third year in a row.

- Won overall second out of 29 main dealers in National Honda Motorcycle frontline service contest.

- Established PT Mitra Asri Pratama (Driver Services).

2014

- Won National Awards in Sales and After-Sales categories from Toyota, Daihatsu and Honda Motor.

- Won The Best Outlet National from Tunas Daihatsu.

- Established PT Asia Surya Perkasa (Main Dealer Honda in Bangka Belitung).

2015

- Won National Awards in Sales, After-sales service and Front Line categories from Toyota, Honda and Daihatsu.

- Invested in a minority stake (12%) in PT Mandiri Utama Finance.

2016

- Won 1<sup>st</sup> place in the Front Line People from Honda.

- Awarded Best Sales, After-Sales, and Front Line categories by Toyota, Daihatsu, BMW, Isuzu and Honda Motor.

- Tunas Daihatsu won Bronze medal on ASEAN Skills Competition category Automobile Technology (Mechanic).

- Tunas Dwipa Matra won Platinum Medal Best of the Best Manager based on Indonesia Contact Centre Association (ICCA).

2017

- TOP 50 Emiten Midcap - The II CD CG Appreciation by Indonesia Institute For Corporate Directorship (IICD).

- Brand Finance TOP 100 Most Valuable Indonesian Brands 2017 based on valuation by Brand Finance Asia Pasific & SWA Magazine.

- Best of the Best Awards-The Top 50 Companies for 2017 by Forbes Indonesia.

- Won National Awards in Sales and After-Sales categories from Toyota, Daihatsu, Isuzu and Honda Motor.

2018

- 3<sup>rd</sup> winner The Best LPD Technical Service

- Daihatsu National Technical Skill Contest 2018.

- Best Public Company Award 2018 by Warta Ekonomi

- Brand Finance TOP 100 Most Valuable Indonesian Brands 2018 based on valuation by Brand Finance Asia Pasific & SWA Magazine.

- 100 Excellent Growth Company Ranks 2018 by Bisnis Indonesia

- Infobank 100 Fastest Growing Companies 2018

-Awarded Best Sales, After-Sales, and Front Line categories from Toyota.

2019

- Won National Awards in Sales and After-Sales categories from Toyota, Daihatsu, Isuzu and Honda Motor.

- Brand Finance TOP 100 Most Valuable Indonesian Brands 2019 based on valuation by Brand Finance Asia Pasific & SWA Magazine.

- Won 1<sup>st</sup> place Deliveryman on Honda Service Contest 2019

- Best of the Best Awards-The Top 50 Companies for 2019 by Forbes Indonesia.

- Bisnis Indonesia 100 Excelent growth company ranks 2019

- The Indonesia Living Legend Companies

2019 by SWA Magazine



GROUP STRUCTURE

