

Press Release

30th October 2020

PT TUNAS RIDEAN TBK 2020 THIRD QUARTER FINANCIAL STATEMENTS

Highlights

- Earnings per share decreased 70%
- Motor vehicle unit sales decreased 45%, and motorcycle unit sales also decreased 45%
- Mandiri Tunas Finance saw 41% decrease in lending

“Tunas’ profit continue to be significantly impacted by the ongoing COVID-19 pandemic and its economic consequences, with profit decreasing by 70% due to weaker contributions across all segments. Despite these challenges, Tunas’ financial position remains solid and we are committed to investing in continuous improvements to position the Group to be more competitive in the future. We would like to thank our employees who have been professional and resilient during these challenging times.”

Rico Setiawan
President Director
30th October 2020

Group Results

(Rpbn)	Nine months ended 30th September		
	2020	2019	Change (%)
Net revenue	6,181	10,031	-38%
Profit attributable to shareholders	128	433	-70%
Earnings per share (Rp)*	23	78	-70%

(Rpbn)	As at		Change (%)
	30th September 2020	31st December 2019	
Equity attributable to shareholders	3,976	3,939	1%
Net asset value per share (Rp)*	712	706	1%

The financial results for the nine months ended 30th September 2020 and 2019 have been prepared in accordance with Indonesian Financial Accounting Standards. These results were unaudited. The financial position as at 31st December 2019 was audited.

**Based on total number of shares currently in issue (5,580 million shares)*



President Director's Statement

Overview

Tunas' profit continue to be significantly impacted by the ongoing COVID-19 pandemic and its economic consequences, with profit decreasing by 70% due to weaker contributions across all segments.

Performance

The Group's revenue for the year to date 30th September 2020 was Rp6.2 trillion, a reduction of 38% from the previous year, while profit attributable to shareholders at Rp128.5 billion was 70% lower. Earnings per share were also 70% lower at Rp23.

Profit from the Group's automotive business decreased by 44% to Rp137.2 billion, due to reduced sales. The national car market declined by 51% to 372,046 units, while the Group's new car sales were down 45% to 18,467 units. The national market for motorcycles decreased by 43% during the year-to-date August to 2.5 million units. Tunas' motorcycle sales, which are mainly located in Sumatera, decreased by 45% to 101,163 units during the year-to-date September.

Profit contribution from the rental business was 56% lower at Rp17.8 billion, mainly due to lower gains from disposals and higher depreciation costs. The rental fleet size decreased to 7,525 units due to a number of contracts reaching its end of term.

The Group's 49%-owned associate, Mandiri Tunas Finance, contributed a loss of Rp26.5 billion, compared to Rp147.2 billion profit last year, mainly from lower net interest income as a result of loan restructuring policies and lower new lending. New lending volume decreased by 41% to Rp12.3 trillion.

The Group's net debt at 30 September 2020 of Rp242.0 billion was lower compared with Rp791.2 billion at the end of 31 December 2019 as a result of actions to improve working capital and preserve cash to mitigate the impacts of the pandemic.

Final Dividend

A final dividend of Rp18 per share (2018: Rp22 per share) was paid in July 2020. The final dividend together with the interim dividend of Rp8 per share (2018: Rp8 per share) made up the total dividend for 2019 to Rp26 per share (2018: Rp30 per share).

Prospects

The impact of the pandemic is expected to continue to adversely affect results for the rest of 2020. Despite these challenges, Tunas' financial position remains solid and we continue to invest in continuous improvements to position the Group to be more competitive in the future.

Rico Setiawan
President Director
30th October 2020

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