

Press Release

26th February 2021

PT TUNAS RIDEAN TBK 2020 FULL YEAR FINANCIAL STATEMENTS

Highlights

- Earnings per share decreased 93%
- Motor vehicle unit sales decreased 45%, and motorcycle unit sales also decreased 43%
- Mandiri Tunas Finance saw 42% decrease in lending

“Tunas’ profit was significantly impacted by the ongoing COVID-19 pandemic and its economic consequences, despite improvements in the quarter on quarter trading trends from the automotive operations. Compared to 2019, profit decreased by 93% due to weaker contributions across all segments. Despite these challenges, Tunas’ financial position remains solid and we continue to prioritise strategic long-term investments to strengthen the Group’s competitiveness for the future. The outlook for 2021 is still obscured by uncertainty, with ongoing headwinds in economic recovery likely to be faced due to the pandemic.”

Rico Setiawan
President Director
26th February 2021

Group Results

(Rpbn)	Full-year ended 31st December		
	2020	2019	Change (%)
Net revenue	8,321	13,000	-36%
Profit attributable to shareholders	43	583	-93%
Earnings per share (Rp)*	8	104	-93%

(Rpbn)	As at		
	31st December 2020	31st December 2019	Change (%)
Equity attributable to shareholders	3,860	3,939	-2%
Net asset value per share (Rp)*	692	706	-2%

The financial results for years ended 31st December 2020 and 2019 have been prepared in accordance with Indonesian Financial Accounting Standards and have been audited in accordance with auditing standards established by the Indonesian Institute of Certified Public Accountants.

**Based on total number of shares currently in issue (5,580 million shares)*



President Director's Statement

Overview

Tunas' profit was significantly impacted by the ongoing COVID-19 pandemic and its economic consequences, despite improvements in the quarter on quarter trading trends from the automotive operations. Compared to 2019, profit decreased by 93% due to weaker contributions across all segments. Despite these challenges, Tunas' financial position remains solid and we continue to prioritise strategic long-term investments to strengthen the Group's competitiveness for the future.

Performance

The Group's revenue for the year ended 31st December 2020 was Rp8.3 trillion, a reduction of 36% from the previous year, while profit attributable to shareholders at Rp42.8 billion was 93% lower. Earnings per share were also 93% lower at Rp8.

Profit from the Group's automotive business decreased by 48% to Rp167.3 billion, due to reduced sales. The national car market declined by 48% to 532,027 units, while the Group's new car sales were down 45% to 24,057 units. The national market for motorcycles decreased by 44% during the year to 3.7 million units. Tunas' motorcycle sales, which are mainly located in Sumatra, decreased by 43% to 138,328 units during the year ended 31st December 2020.

Profit contribution from the rental business was 56% lower at Rp22.5 billion, mainly due to lower gains from disposals and lower units in contract. The rental fleet size decreased to 7,189 units due to a number of contracts reaching its end of term.

The Group's 49%-owned associate, Mandiri Tunas Finance, contributed a loss of Rp147.0 billion, compared to Rp208.2 billion profit last year, mainly from lower net interest income as a result of loan restructuring policies, lower new lending and increased provisioning. New lending volume decreased by 42% to Rp16.7 trillion.

The Group achieved a net cash position of Rp86.5 billion at 31st December 2020 compared with net debt position of Rp791.2 billion at the end of 2019 as a result of actions to improve working capital and preserve cash to mitigate the impacts of the pandemic.

Prospects

The outlook for 2021 is still obscured by uncertainty, with ongoing headwinds in economic recovery likely to be faced due to the pandemic."

Rico Setiawan
President Director
26th February 2021

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